Presentation to Wisconsin Governor's Commission on Government Reform, Efficiency, and Performance

August 12, 2016

HISTORY

- Executive Order 2005-02
 - OMB created by Governor Mitch Daniels upon taking office on January 10, 2005
- Ind. Code § 4-3-22-3
 - OMB codified in statute during 2005 legislative session

PURPOSES

- Strengthen governor's ability to oversee and manage state's fiscal policy
- Coordinate activities of separate state financial agencies
- Provide comprehensive oversight of state spending and budgeting practices
- Link state spending/budgeting with performance metrics/analysis

STRUCTURE

- Agencies Reporting to OMB
 - State Budget Agency
 - State Department of Revenue
 - Department of Local Government Finance
 - Indiana Finance Authority
 - Office of State Based Initiatives
 - Office of Technology
 - Board of Tax Review
 - Government Efficiency and Financial Planning
 - Indiana Public Retirement System (INPRS is set-up to have independence but works with OMB)
 - State Board of Accounts (SBOA is set-up to have independence but works with OMB)

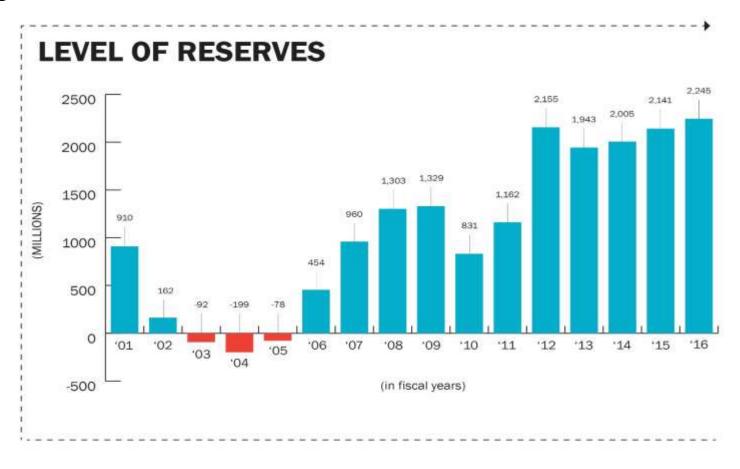
STRUCTURE

- OMB Director
 - Leader of OMB
 - Serves as Indiana's chief financial officer (CFO)
 - Reports directly to governor
 - In addition to agency heads, OMB General Counsel and Policy Director serves as a key member of OMB leadership

SUCCESSES

- AAA Credit Rating (only 11 states to have this rating from all three rating agencies)
- Strong Business Environment
 - Indiana ranks 1st in the Midwest (8th nationally) in Tax Foundation's 2015 State Business Tax
 Climate Index
 - Indiana ranks 1st in CNBC America's Top States for Business 2016 Cost of Doing Business
 - Indiana ranks 2nd in Area Development's Top States for Doing Business 2015 Availability of Skilled Labor
 - Indiana ranks 2nd in Forbes' 2015 Best States for Business & Careers Regulatory Environment
 - Indiana ranks 4th in the CNBC America's Top States for Business 2015 Cost of Living
 - Indiana ranks 6th in Chief Executive's 2015 Best & Worst States for Business
 - Indiana ranks 9th in Site Selection's 2015 Top State Business Climate Ranking
- Honestly Balanced Budgets
- Record Reserves (\$2.245 billion @ FY16 close)

SUCCESSES



SUCCESSES

- Indiana Toll Road Lease (\$3.8 billion up front; no maintenance costs for 75 years)
- Largest Income Tax Cut in Indiana History (\$580 million per year by FY22)
- Reduced State Vehicle Fleet
- Agency Performance Metrics
- Creation of Management and Performance Hub (inter-agency data sharing)

CHALLENGES

- Clearly defining borders of OMB authority
- Maintaining performance metrics
- Rerouting traditional lines of communication between governor and financial agencies through OMB

RECOMMENDATIONS

- Establish Direct Link to Governor
 - OMB director should have direct access to governor to effectively implement his vision
- Define OMB Authority
 - each dollar spent -VS- amount each agency receives
- Seek Big Umbrella
 - fold in as many fiscal, financial, and management agencies as possible
- Get Broad Buy-in on Performance Metrics
 - work with agencies and policy-makers to establish metrics
- Break Down Data Silos
 - harness the analytical power of integrated data analysis

Questions?



Division of Facilities Management

Presentation to The Governor's Commission on Government Reform, Efficiency, and Performance

Presenter: Cindy M. Torstveit, Administrator Division of Facilities Management

Date: August 12, 2016

Division of Facilities Management

Overview

The Division of Facilities Management is responsible for building management, maintenance, and tenant occupancy services for the DOA owned and managed portfolio and the enterprise real estate program for the entire state. Recently, the Division became responsible for the enterprise wide Continuity of Operations (COOP) and Continuity of Government (COG) functions. The Division has two bureaus as follows:

Bureau of Building Management

- Operates and maintains approximately 30 buildings totaling approximately 4 million square feet.
- Total staff approximately 155 (125 Full Time / 20 Temporary)
- Staff includes building management, janitorial (internal and contracted), trades (internal and contracted), base building construction project management and building control technicians.

Bureau of Real Estate Management

- Operates and manages the enterprise real estate portfolio equaling approximately 480 leases , 2.5M square feet and totaling \$48.4M in costs
- Administers billing and manages tenant improvements of the owned building portfolio including space allocation.
- Completes strategic occupancy planning, programing, design, and construction project management for all tenant improvement projects, maintenance projects and new building property development projects.
- Reviews and approves the sale, lease or purchase of state buildings and land for state agencies.
- Operates the State Capitol Tour desk and Museum.
- Total staff approximately 30 (15 Full Time / 14 Temporary)

DOA Owned and Managed Portfolio – Aprox. 4 Million Square Feet /30 Buildings (State Owned Space)

- Average 2011 Total Cost of Occupancy (TCO) across all space types and agencies = \$10.52 /GSF
- 2011 DOA Specific Average TCO across all space types = \$11.66/GSF Includes "special use" buildings such as the State Capitol and the Executive Residence
- Vacancy rate = approx. 2%.
- Tenants include all seventeen agency departments, the Governor's Office, the Legislature, the Supreme Court, as well as some of the attached boards to these groups.
- Building Management and Space Management Teams work with a facility liaisons from each tenant agency on the following: space needs, occupancy, moves, tenant improvement projects, new facility requests and management of all "build to suit" construction projects for the Enterprise Real Estate Section.

Enterprise Real Estate Leased Space Portfolio (External Private Leased Space)

- Approx. 480 leases, 2.5M square feet and totaling \$48.4M in costs (See attached FY16 Lease Report)
- Average of 148 lease transactions are processed per year (75 processed through 6/2016).
- Leasing Agents work with real estate liaisons in all seventeen agency departments, the Governor's Office, the Legislature, the Supreme Court, as well the attached boards to these groups.
- Consult, coordinate and process all space requests, space searches, request for proposals, space evaluations and lease administration.
- Negotiate all lease transactions, acquisitions, dispositions, easements and develop all requests for proposals that include build to suit property development.

Owned and Leased Real Estate Portfolio Philosophy

- Provide safe and professional environments to cost effectively meet the business objectives and needs of the State, tax payers, and customers.
- Maintain a balanced portfolio to achieve both flexibility and cost savings for agency operations and ultimately tax payers.
- Build, operate and maintain buildings to achieve a 50 year useful life or longer.
- Operate buildings to achieve a low Total Cost of Occupancy.

(less than \$7/GSF not including debt service)

- Maintain a vacancy rate of less than 5% in the owned portfolio.
- Preserve and maintain the State Capitol while educating the public on the history of the building, and ensure a safe working environment for it's occupants and visitors.

Real Estate – Leased Portfolio "by the numbers"

Leased Space By Region

Northwest Region: \$4M / 324,000 SF

BAYFIELD DOUGLAS Northeast Region: \$5.1M / 394,000 SF ASHLAND VILAS SAWYER PRICE ONEIDA FOREST MARINETTE RUSK POLK BARRON LINCOLN LANGLADE TAYLOR CHIPPEWA ST. CROIX DUNN OCONTO MARATHON CLARK SHAWANO PIERCE EAU CLAIRE WAUPACA PORTAGE WOOD JACKSON ADAMS MONROE Southwest Region: \$13M / 754,000 SF GREEN FOND DU LAC SAUK DODGE DANE MILWADORS **HOWA** GRANT LAFAYETTE GREEN

Southwest Region: \$25.6M / 1.4M SF

Real Estate – Leased Portfolio "by the numbers"

NorthWes	t Region						
County	Space Use	Expe	nditures	Rentable SF		unty Total FY xpenditures	County Total Rentable SF
Ashland	Mixed Use	\$	136,484	8,174	\$		32,879
	Office	\$	266,710	16,294		551,759	
	Storage	\$	148,565	8,411			
Barron	Office	\$	182,534	11,319	\$	182,534	11,319
Dayfield	Office	\$	28,029	1,740	\$	40,000	4 740
Bayfield	Tower	\$	14,640	2	Ф	42,669	1,742
Burnett	Office	\$	83,175	4,185	\$	83,175	4,185
	Land	\$	-	1			6,467
Chippewa	Office	\$	96,829	6,465	\$	97,829	
	Tower	\$	1,000	1	1		
	Mixed Use	\$	14,100	1,264			
Clark	Office	\$	55,881	3,875	\$	69,981	5,139
	Mixed Use	\$	21,943	7,312	\$ 234,079		
Douglas	Office	\$	203,506	10,854		234,079	22,066
Ü	Storage	\$	8,630	3,900			
Dunn	Office	\$	118,532	6,300	\$	118,532	6,300
	Office	\$	1,375,096	92,167	\$ 1,378,567		
Eau Claire	Tower	\$	3,470	1		1,378,567	92,168
Iron	-	-		-	-		-
Pepin	Office	\$	27,760	1,760	\$	27,760	1,760
Pierce	Office	\$	102,045	5,747	\$	102,045	5,747
Polk	Office	\$	117,028	9,746	\$	117,028	9,746
Dele	Office	\$	33,802	2,347	\$	00.000	2,348
Price	Tower	\$	(3,000)	1		30,802	
	Mixed Use	\$	126,213	20,823	\$ 171,589		
Rusk	Office	\$	45,376	3,095		171,589	23,919
	Tower	\$	-	1			
Sawyer	Land	\$	500	1	\$ 137,629	15,694	
	Office	\$	137,129	15,693			
St. Croix	Land	\$	5,693	1	\$ 544,875		
	Mixed Use	\$	251,325	9,210		544,875	23,606
	Office	\$	273,457	14,394			
	Tower	\$	14,400	1			
Taylor	Office	\$	47,981	2,943	\$	47,981	47,981
Washburn	Office	\$	61,569	5,700	Ψ 47,301	47,901	
	Storage	\$	13,602	4,800	\$	77,670	10,501
	Tower	\$	2,500	1			
Regional Total			,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		\$	4,016,502	323,567

	st Region						
County	Space Use	Ехр	enditures	Rentable SF		nty Total FY Inditures	County Total Rentable SF
Brown	Hangar	\$	3,600	1			50,829
	Mixed Use	\$	71,670	4,830	\$	811,082	
DIOWII	Office	\$	678,212	44,628			
	Tower	\$	57,600	1,370			
Door	Office	\$	89,711	8,617	\$	89,711	8,617
Florence	Office	\$	12,360	1,000	\$	12,360	1,000
	Office	\$	75,301	4,017	Φ.	75.004	4,018
Forest	Tower	\$	300	1	\$	75,601	
Kewaunee	Office	\$	71,090	4,652	\$	71,090	4,652
Langlade	Office	\$	62,225	3,375	\$	62,225	3,375
Lincoln	Office	\$	142,352	7,830	\$	142,352	7,830
	Lab	\$	391,797	12,615	\$	1,092,081	56,279
Marathon	Office	\$	700,285	43,664			
N. 4 - min - 44 -	Lab	\$	295,548	19,290	\$ 451,5	454 507	04.000
Marinette	Office	\$	156,049	12,346		451,597	31,636
Menominee	Office	\$	18,876	1,309	\$	18,876	1,309
Octono	Office	\$	63,867	5,887	\$	63,867	5,887
	Land	\$	695	4,200	\$	357,835	25,210
Oneida	Office	\$	335,108	21,009			
	Tower	\$	22,032	1			
Outagamie	Office	\$	953,670	56,332	\$	953,670	56,332
Portage	Office	\$	274,198	18,418	\$	274,198	18,418
Schwano	Land	\$	3,064	1	\$	223,988	18,338
	Mixed Use	\$	67,348	10,420			
	Office	\$	153,576	7,917			
Vilas	Office	\$	77,147	6,978	\$	77,147	77,147
Waupaca	Mixed Use	\$	28,650	1,910	\$	88,698	6,210
	Office	\$	60,048	4,300			
Wood	Land	\$	700	1	_	278,244	16,585
	Office	\$	277,544	16,584	\$		
Regional Total			,		\$	5,144,621	393,672

Real Estate – Leased Portfolio "by the numbers"

SouthWest	Region						
County	Space Use	Exp	enditures	Rentable SF		inty Total FY enditures	County Total Rentable SF
Adams	Office	\$	60,801	4,444	\$	60,801	60,801
Buffalo	Mixed Use	\$	21,006	6,240	\$	62,308	9,153
Dullalo	Office	\$	41,302	2,913	9	62,306	9,153
Crawford	Office	\$	65,811	4,595	\$	65,811	4,595
Columbia	Office	\$	76,905	4,222	\$	76,905	4,222
	Lab	\$	49,571	3,240			
	Land	\$	121,461	5		23,541,834	1,190,725
	Mixed Use	\$	4,672,337	225,249			
Dane	Office	\$	18,278,323	899,128	\$		
	Storage	\$	283,916	58,101			
	Tower	\$	78,731	2			
	Warehouse	\$	57,495	5,000			
	Mixed Use	\$	6,912	974	\$	123,710	14,748
Grant	Office	\$	116,799	13,774			
	Mixed Use	\$	16,379	3,023	\$		
Green	Office	\$	88,475	5,175		104,854	8,198
lowa	Office	\$	75,362	5,150	\$	75,362	5,150
	Land	\$	3,961	2	\$	131,463	6,955
Jackson	Office	\$	127,501	6,953			
	Mixed Use	\$	32,247	2,850	\$	20.007	5,730
Juneau	Office	\$	51,120	2,880		83,367	
LaCrosse	Office	\$	607,386	30,671	\$	607,386	30,671
Lafayette	Office	\$	59,852	3,260	\$	59,852	3,260
Monroe	Land	\$	2,400	1	\$	206,959	10,290
	Mixed Use	\$	-	1			
	Office	\$	199,559	10,285			
	Tower	\$	5,000	3			
Richland	Mixed Use	\$	35,573	2,702	\$	83,295	6,031
	Office	\$	46,235	3,328			
	Tower	\$	1,488	1			
Sauk	Mixed Use	\$	34,163	1,790	\$	202,415	11,573
	Office	\$	168,252	9,783			
Trempealeau	Office	\$	89,229	4,857	\$	89,229	4,857
Vernon	Office	\$	64,565	4,909	\$	64,565	4,909
Regional Total			, , , , , , , , , , , , , , , , , , , ,	,,,,,,	\$	25,640,117	1,381,868

SouthEa	st Region						
County	Space Use	Ex	oenditures	Rentable SF		unty Total FY enditures	County Total Rentable SF
Calumet	Office	\$	138,163	9,521	\$	138,163	9,521
Dodge	Office	\$	231,123	11,592	\$	231,123	11,592
Fond du Lac	Land	\$	1,098	1	\$	\$ 186,594	11,666
Forid du Lac	Office	\$	185,495	11,665		100,594	11,666
Green Lake	Office	\$	58,939	4,062	\$	58,939	4,062
Jefferson	Mixed Use	\$	39,283	2,796	\$	100.744	10,124
Jelierson	Office	\$	154,460	7,328	Þ	193,744	
Kenosha	Office	\$	578,282	31,208	\$	578,282	31,208
Manitaura	Mixed Use	\$	65,000	9,000	\$	220,422	18,919
Manitowoc	Office	\$	173,133	9,919	Þ	238,133	
	Land	\$	2,400	1	\$	59,937	3,758
Marquette	Office	\$	57,537	3,756			
	Tower	\$	-	1			
Milwaukee	Mixed Use	\$	33,952	50,700	\$ 7,293,536	336,446	
wiiiwaukee	Office	\$	7,259,584	285,746			
Ozaukee	Office	\$	104,595	5,466	\$	104,595	5,466
Racine	Office	\$	1,135,605	66,897	\$ 1,144,89	1 111 907	66,898
Racine	Tower	\$	9,292	1		1,144,097	00,898
Rock	Mixed Use	\$	120,963	7,626	\$ 727,5	707 556	59,060
ROCK	Office	\$	606,593	51,434		121,556	
Sheboygan	Office	\$	415,064	30,956	\$ 421,488	30,957	
Snebbygan	Tower	\$	6,424	1		421,400	30,957
Walworth	Office	\$	227,950	12,346	\$	227,950	12,346
Washington	Office	\$	257,675	14,490	\$	257,675	14,490
Waukesha	Office	\$	673,178	46,221	\$		
	Storage	\$	1,017	400		731,008	54,121
	Warehouse	\$	56,813	7,500			
Waushara	Office	\$	241,837	21,502			
	Storage	\$	106,872	13,000	\$	\$ 384,184	34,504
	Tower	\$	35,475	2			
\\/:nnahaaa	Hangar	\$	8,745	12,000	Φ.	\$ 459,898	38,464
Winnebago	Office	\$	451,153	26,464	Φ		
Regional Total	Regional Total					13,437,700	753,601

Recent Real Estate Negotiations

Released 12 RFI/RFPs, negotiated over 75 leases, renewals and amendments and achieved savings of approximately 8% or \$3.8M. Two specific examples are as follows:

- ✓ Issued and RFP and negotiated the DHS Division of Health Care Access and Accountability lease which consolidated two locations, reduced square footage in Madison and achieved savings of \$470,000 annually.
- ✓ Negotiated a base rent savings of \$271,000 annually by consolidating two call center locations for DWD (Madison and Milwaukee) into one location and achieved a negotiated savings over the three year term of approximately \$780,000 compared to the next lowest proposer.

Negotiated a savings of \$4.5M on the purchase price of the Femrite Data Center, which achieved an operational savings of over \$1M per year totaling approximately \$8M over the remaining term of the lease and \$35M over the life of the 20 year bond.

Negotiated \$148,700 off of the purchase price for land for the Department of Military Affairs.

History

In 2005, DOA launched the Accountability, Consolidation and Efficiency (ACE) initiative, which consolidated certain administrative functions within DOA and set savings goals for asset sales and facility management.

While the overall savings were achieved through agency lapses, the asset and facility goals set by the prior administration were not achieved.

In 2011-2012 Governor Walker directed the division to reduce the state office space footprint, reduce the amount of rented space, find greater efficiencies, sell underutilized real property assets and ultimately provide significant cost savings for Wisconsin taxpayers.

In 2012-2013, the Division implemented and successfully completed the following:

- ✓ Inventory of all enterprise wide State real property assets
- ✓ Evaluation of DOA owned facilities to determine utilization, and repair or replacement needs
- ✓ Development of the Madison Real Estate Strategic Plan
- ✓ Investigation of Greater Milwaukee Real Property Assets and leases
- ✓ Review of existing leases with purchase options

Enterprise Wide Real Property Inventory & Asset Acquisitions and Dispositions

Using the financial information gained from the research conducted, DFM submitted a plan for the 2013-2015 Capital Budget which included purchase of the Femrite Data Center, Replacement of the Hill Farms Transportation Building, Milwaukee Crime Lab, and sale of the Badger Road Facility and underutilized property at the Hill Farms site.

In 2014, DOA conducted a survey of all enterprise wide real property assets and identified the potential sale of the following properties:

- Underutilized acreage at Hill Farms State Transportation Building, Madison
- T-Hanger at Dane County Regional Airport, Madison
- Telecommunications towers and related infrastructure, various locations statewide
- Northern Wisconsin Center, Chippewa Falls
- Underutilized acreage at the Southern Wisconsin Center, Union Grove
- Ethan Allen School, Wales
- Badger Road State Office Building, Madison
- Knapp House, Madison
- Wiscraft Workshop & Administration Buildings, Milwaukee
- Heating & Cooling Plant fleet, various locations statewide

Madison Real Estate Strategic Plan and the Hill Farms Re-development

The research conducted as part of the 2012 initiative and subsequent approval of the 2013-15 Capital Budget resulted in the Madison Real Estate Strategic plan and the Hill Farms Re-development Plan which included the following:

- Construction of a new more efficient 600,000 SF state office building and 1,700 stall parking structure; (2015-2018)
- Sale of underutilized land; and sale of the Badger Road State Office building; (2018)
- Consolidation of multiple state agencies and reduction of the number of locations from 32 to 21 in Madison and reduction of the state footprint by 80,000 SF. (2015-2018)
 - Example: The Dept. of Children and Families will consolidate from 7 locations into 1 location
- Reduction of the number of private leased space in Madison from 21 to 5 (2015-2018)

The Madison Real Estate Strategic plan and the Hill Farms Re-development Plan will achieve the following:

- ✓ Savings of over \$3M annually in operational costs,
- ✓ Reduction of the State foot print by 80,000 SF,
- ✓ Reduction of the number of private leases by 16,
- ✓ Sale of approximately 13 acres of underutilized land and the Badger Road State Office Building.

Greater Milwaukee Real Estate Strategic Plan

Beginning in 2013, DOA Leadership met with cabinet agencies to investigate long term goals and real estate needs in the Milwaukee Area. It was decided to further explore the following efficiency issues:

- The Milwaukee State Crime Lab Facility was beyond it's useful life with no space for expansion, or for consolidation of DOJ units;
- The DNR Regional Headquarters was beyond it's useful life and needed replacement;
- The DOT Aldridge Building was mostly vacant and DOT was exploring options for better utilization;
- The Milwaukee State Office Building was beyond it's useful life, and positioned to be in a desirable location for private development depending on the future of Milwaukee Bucks Arena;
- There were 17 leased sites in the City of Milwaukee, 9 in close proximity, and two that would require a major RFP soon for over 50,0000 square feet of space;
- Agencies were spread between multiple locations and looking for operational efficiencies.

Greater Milwaukee Real Estate Strategic Plan

Currently DOA has completed the following:

- ✓ Begun development of an RFP for a new Milwaukee Crime lab that would also consolidate DOJ operations.
- ✓ Met with various Milwaukee Community groups and Milwaukee County Officials regarding their long range plans.
- ✓ Met with State agencies to gather further details about long range plans and operational facility needs.
- ✓ Engaged an independent financial advisor to assist with development of a cost benefit analysis and recommendation on asset dispositions, acquisitions and lease agreements

The information compiled will be developed into a comprehensive cost benefit analysis and draft strategic real estate plan for review in the fall of 2016. The intent of the plan will be to reduce the State's footprint, reduce operational costs, increase operational efficiencies, and to the extent possible, spur economic development in the Milwaukee area. It will also be used to formulate various agency 2017-19 Capital Budget Requests.

Current Plans for further Efficiency Goals

The Division has identified multiple LEAN Projects within the Real Estate Section to achieve further efficiencies:

- Increase accuracy and completeness of customer agency space requests and information
- Reduce processing time for space requests, renewals, and budget approvals
- Improve negotiations and RFI and RFP Process
- Improve communication regarding status to customers and updated policies
- Set up benchmarking systems to measure improvements and efficiencies

Goals:

- ✓ New Forms for more efficient processing time
- ✓ New Training and Communication Plan
- ✓ Identification of Best Practices
- ✓ Increased savings to taxpayers

Possible Options for Efficiency

LEAN Initiatives on the following:

- Better coordination of the lease process
- Span of control for both owned and leased space
- Streamline of operations to save costs on janitorial services contracts
- Reduction of corrective maintenance and increase in preventative maintenance

Continue to evaluate Lease vs. Own to achieve best cost, flexibility and efficiency

Continue to evaluate lease and owned portfolios across state to look for potential consolidations and operational efficiencies

Optimize Space Management Software to track agency occupancy, vacancy and utilization

Optimize technology solutions to streamline resources and staff time







▶ 1. What are local government dashboards?

- A single computer screen that easily summarizes important data and shares it with decision makers and citizens
- Summarizes significant volumes of data into a high level visualization
- Can indicate trends and variations from expected results

2. Why should dashboards be used?

- Increased demand for government accountability and delivery of efficient services with decreasing resources
- Increased skill level of government managers
- Designed to open data and provide meaningful information for easy review
- To provide greater public awareness and demand for visibility and accountability
- To build trust with citizens and stakeholders

- 3. How are scorecards and dashboards used in local governments?
 - Intent is to summarize the "key performance indicators" that are of greatest interest to decision makers
 - They are used to center board attention on strategic issues
 - They can also demonstrate that routine services are operating within established parameters
 - In summary, changing governments into performance-managed organizations

- 4. What is Michigan doing to expand the use of local government dashboards?
 - In 2011, Michigan created the Economic Vitality and Incentive Program (EVIP) which changed the way that Revenue Sharing was distributed to local governments
 - One of the items necessary to receive EVIP funds required local units of government to make available to the public a "performance dashboard" or financial summary of its local finances, including a recognition of its unfunded liabilities

► 5. How is it working in Michigan?

- From a 2012 survey, only 10% of local leaders thought a dashboard would be effective at improving their jurisdiction's accountability and transparency or its ability to benchmark against other jurisdictions
- Only 8% thought a dashboard would be effective at improving their local government's overall performance

▶ 6. Why is it not working well in Michigan?

- Significant variation in reporting measures used
- Apparently some consistency in format, but a review of local websites indicate many differences, information not current
- Information too high level to be effective, deliberately vague; no benchmarks presented
- Lack of resources to compile information
- Redundant; local governments already monitor performance, income and expense

> 7. How it could be improved for use in Wisconsin?

- Create a prescribed format with consistent key performance indicators
- Involve local governments with input into key performance indicators
- Recommend that local governments develop and adopt performance goals
- Allow for optional information to be reported if desired by local government
- Consider holding training sessions for local government administrators and elected officials



THANK YOU!

Michael W. Konecny, CPA 2200 Riverside Drive Green Bay, Wisconsin 54301 920-455-4112

